

ABDALA & CIA
— ABOGADOS —

OUR FIRM



Abdala & Cia. is a law firm established in Santiago de Chile, founded in 1988.

With almost thirty years of experience, it distinguishes itself by providing top quality service, personalized, swift and timely attention.

Its work proposals are clear and honest.

It strives to give simple and successful solutions.

The firm specializes in diverse areas of law.

It collaborates with its clients and supports them.



It characterizes itself by anticipating the facts and by preventing and resolving inconveniences.

It stands out by nourishing long term relationships with its clients and exceeding their expectations.

The work is developed by committed, top level lawyers and by our specialized staff, all supported by our sophisticated and efficient administrative and technological structure, which allows us to provide our clients with excellent service.

MEMBERS OF THE FIRM

The firm is integrated by a group of elite lawyers that graduated from the most prestigious universities of our country, who are either associates or partners to the firm.

All the lawyers are specialists and most of them have post graduate degrees.

We have a clear, modern and updated vision of the current demands of the market and its continuous legislative and procedural changes.



WORK PHILOSOPHY

Team work, study, research, efficiency and loyalty are the main and unwavering principles of each one of the members of Abdala & Cia.

This extraordinary atmosphere and infrastructure allows us to develop our professional work inside a pleasant work environment.

We always try to conduct ourselves up to the standards. We are demanding with our counterparts when needed but also conciliators when it is justified.



Scrum: everyone pushing towards a common goal

SERVICES

The client is our priority and we provide personalized services. We offer the highest quality of legal and business advice within a wide range of legal services and areas of practice. These are provided by top quality lawyers and administrative staff, who are supported by an excellent structure, permanent training, support and technological control. When the assessment from other jurisdictions is needed, we support our clients through an international network of lawyers with whom we share similar ideals.

Extra value services

More than top quality legal assistance, we add value to our services through:

- Legal Representation
- Business Management
- Payroll and Office Banking
- Administrative, accountable and taxation support Unit
- Custody and dispatch of documents
- Customs office
- Domicile
- Warehouse and Storage



INTERNATIONAL REACH

Abdala y Cia. has established a strategic alliance with Diaz Reus & Targ, headquartered in Miami, which boasts a global network of offices in the U.S., Latin America and key business centers in Europe, Asia and the Middle East. Thus, Abdala y Cia.'s clients enjoy the benefit and support of a global network, which accumulates the experience of offices such as ours for the purposes of thinking globally and acting locally.



ABDALA & CIA
— ABOGADOS —

Associated Firm

**DIAZ
REUS**
ATTORNEYS
& SOLICITORS

PRIVATE CLIENT ADVICE

Our PCA team is devoted to provide global assistance for our clients through complete and integral services, including different subjects destined to organize their investments, minimizing risks, structuring businesses, wealth, taxes, family and disputes, with an outstanding management of the decision making processes, in the hands of a responsible and dynamic team.



OUR TEAM

Team work, efficiency and loyalty are the fundamental and inalienable principles of each one of the members of Abdala & Cia., integrated by a group of qualified and committed lawyers and assistants who deliver to the client exemplary service.



Ricardo Abdala Hirane

ricardo@abdala.cl

In charge of the commercial and corporate governance areas.

His area of expertise is focused on business environment, corporate governance, directories, and public and private tenders. Within the last years, he served as a lawyer for the public tender of Canal de Chacao and the Casino of Ovalle, both granted in favor of his clients. He also actively participates in planning, strategy and in the development of high complexity judiciary affairs.

Ricardo stands out for his vast trajectory and experience providing assessment for foreigner investors and in the startup of foreign companies, participating in their creation, development and consolidation. He has extensive experience in the legal world related to businesses and their risks, and the increase and safeguard of the estate.

He is a director, advisor, legal representative, legal sponsor and consultant. He holds the title of Compliance Officer through which he develops crime prevention models for a wide range of business areas, ensuring its proper implementation.

He studied Law at Pontificia Universidad Católica de Chile, and graduated as a Lawyer in 1988.

Languages: English and Spanish.

Practice areas: Corporate Governance, Mergers & Acquisitions, Commercial Law, Bank and Finance, Civil Law, Real Estate, Family estate, Insolvency & estate reorganization, Compliance, Immigration Law



José Ignacio Arteaga Manieu

jiarteaga@abdala.cl

He leads the employment area of the firm and participates in corporative and judiciary affairs.

His main areas of practice are employment litigation, high complexity trials, arbitration, labor law consulting, collective bargaining, corporative law and compliance.

He studied Law at Pontificia Universidad Católica de Chile, and graduated in 1988.

He is a member of the Chile Bar.

Language: Spanish

Practice areas: Arbitration – Mediation, Employment and Labor Law, Public tenderings

OUR TEAM



Michele Daroch Sagredo

mdaroch@abdala.cl

In charge of the judiciary area.

Her main areas of expertise focus on litigation of high complexity affairs, developing litigation strategies as well as participating actively before the courts and other administrative entities of the country, regarding civil law, banking and financial law, regulatory issues and family law related to foreigners.

She also participates in affairs related to public tendering and public contracts. She participated in the judiciary internship for judges during the launching of the family courts.

She has been a collaborator for World Justice Project since 2014, which is an international community of experts and professionals who work to promote the rule of law through the world.

She is a member of the association of family lawyers, participating during its beginnings in the ethics committee and member of the International Bar Association.

She studied Law at Universidad de Chile and graduated as a Lawyer in 1996.

Languages: English and Spanish.

Practice areas: Civil law, banking and financial law litigation, Regulatory Law, Family Law



María Paz Correa G.

mpcorrea@abdala.cl

She leads the corporate area of the firm along with Ricardo Abdala

She has been with the firm since 2009.

Her main areas of work are corporate government, contracts, real estate law, consumer rights and migratory law. During the last few years, her experience has lead her to participate in diverse industries such as construction, foreign investments, casinos, retail and services.

Ms. Correa studied Law at Universidad del Desarrollo and graduated as a Lawyer in 2009.

She is a member of the Chile Bar and also member of the International Bar Association.

Languages: Spanish and English.

Practice areas: Corporate Law, Civil Law, Consumer rights, Immigration Law, Public Tendering

OUR TEAM



Andrea Abdala Ready

andrea@abdala.cl

She was born in Santiago in June 15.

She graduated as a lawyer from the Pontificia Universidad Católica de Chile in 2015.

She is part of Abdala & Cia. in the litigation, advisory and corporate labor area since 2018.

Previously, she worked in the legal studies Cariola Diez Perez-Cotapos (2015-2016) and Morales y Besa. (2016-2018)

Practice areas: Labor, Immigration, Litigation, Civil law



Fuad Eduardo Chahin Valenzuela

fchahin@abdala.cl

He was born in Temuco on December 1.

He graduated as a lawyer from the Faculty of Law of the University of Chile, where he became licensed in Legal and Social Sciences.

He is a partner of Abdala & Cia. Abogados, specialized in the defense of consumer rights, regulatory and corporate law. He has been a lawyer of Consumers Associations and legislative advisor in the Ministries of Justice and Mining.

Between March 2010 and March 2018 he held the position of Deputy of the Republic where he chaired the “Constitution, Legislation and Justice” commissions; “Social Development and Overcoming Poverty” and “Economy”. He also joined the “Finance Committee” of the Chamber of Deputies.

In March 2018, he re-joined the firm Abdala & Cia. as a partner, where he participated from July 2007 until he took office as Deputy of the Republic.

In the academic field, he was a founding partner of the Jorge Ahumada Institute Studies Center and in 2008, he was a professor of the Diploma in Management Skills taught by the Institute of Public Affairs of the University of Chile.

Practice areas : Commercial Law, Corporate Governance, Regulatory

OUR TEAM



Rodrigo Rojas Palma

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He was born in Chile on December 29.

Lawyer of the University of Chile, he leads the tax area and the area of Information Technology of Abdala & Cia.

Expert in tax matters as well as those related to information technologies. After more than 30 years of experience, he has developed a strong specialization in tax matters and also in computer contracting, protection of personal data, computer crimes, intellectual property, electronic commerce and other topics related to the Internet.

In addition, he has a vast experience in the field of information technology, telecommunications and systems, obtained in the legal advice of SONDA and around 20 companies of the group, for more than 20 years.

As of December 2017, he rejoined Abdala & Cia., where he worked from 2005 to 2014.

He was legal advisor of the Chilean Association of Information Technology Companies A.G. – ACTI, until 2016 and member of the Intellectual Property Committee of AmCham since 2007. In the period from 2009 to 2012 he was Director of Postgraduate and Extension of the Faculty of Law – Adolfo Ibáñez University.

Languages: Spanish and English

Practice areas: Tax Law & Information Technology



Alejandro Sanzana

asanzana@abdala.cl

In charge of the Family Law practice since 2017.

From 2007 to 2012 he led the Family Law practice of Estudio Montticia.

Then he practiced family Law independently.

He studied Law at the Pontificia Universidad Católica de Chile (2001) and Labour Law at the Universidad de Los Andes (2010).

Languages: Spanish, English, Portuguese.

Practice areas: Family Law

OUR TEAM



Paulina Rivera

privera@abdala.cl

Her main areas of work focus on employment and trial prosecution.

Ms. Rivera studied Law at Universidad Diego Portales and graduated as a Lawyer in 2014.

Languages: Spanish and English.

Practice areas: Employment and Labor Law, Consumer rights, Immigration, Litigation



Evelyn Happke

ehappke@abdala.cl

She was born in Chuquicamata, on September 29.

She graduated as a lawyer from the Adolfo Ibáñez University in 2018.

She has been part of Abdala & Cia. since 2018. Her professional practice is mainly focused on corporate governance.

Languages: English and Spanish.

Practice areas: Gobierno Corporativo, Corporativo, Civil

OUR TEAM



René Zalaquett P.

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His main areas of work focus on corporate government, sanitary law and trial prosecution.

He has been a team member of Abdala & Cia. since 2016.

He taught law at the DUOC of the Catholic University in Santiago. From 2011 to 2014 he served in the Health Ministry of Chile., leading the Legal Department and working in Sanitary Summaries and Judicial Defense.

Mr. Zalaquett studied Law at Universidad de Chile and graduated as a Lawyer in 1977.

Languages: Spanish and English.

Practice areas: Corporate Law, Civil Law, Commercial Law, Sanitary law, Litigation



Patricio Galeb Salomón

pgaleb@abdala.cl

Consultant and administrator of the Business area sin 1999.

Agronomist, graduated from the Universidad de Chile in 1973.

In charge of national and international consulting, company startups, public policies, exports and imports.

Before becoming a member of the firm, he was the manager of the agro industrial area of Fundación Chile.

He is a member of Harvard University Alumni.

Practice areas: Agriculture, Natural Resources, Environmental affairs

OUR TEAM



Jenny Alarcon

alarcon@abdala.cl

Attorney



José Pablo Spencer

jpspencer@abdala.cl

He was born in Santiago, on January 29.

He graduated as a lawyer from the Finis Terrae University in 2018.

He is part of Abdala & Cia. since 2017.

His professional practice focuses mainly on the judicial and corporate area of the Firm.

Languages: Spanish and English

Practice areas: Corporate, Civil, Litigation in civil, banking and financial law

PRACTICE AREAS

CORPORATE / MERGERS & ACQUISITIONS

- Corporate Law
- Contracts
- Pharmacist and Health
- Fusions and acquisitions
- Industrial engineer
- Real estate
- Insolvency
- Legal Representation, Management
- Retail
- Services

LITIGATION, ARBITRATION & DISPUTE RESOLUTION

- Arbitration.
- Compliance with foreign resolutions.
- Mediation and Dispute Resolution.
- Intellectual property and consumer rights.
- Corporate responsibility.
- Labor, Real Estate and Construction.
- Commercial and civil litigation.
- Health Law.
- Extraditions.
- International Conflicts.
- Collections and Recoveries.
- Bankruptcy and reorganization of companies.

LABOR LAW

- Individual and collective work contracts.
- Employment contracts for foreigners.
- Due Diligence.
- Work Visas.
- Social security, pensions, health and accidents at work.
- Collective bargaining, advice and relationships with Trade Unions.
- Compliance with labor regulations.
- Practices of hygiene and security in the workplace.

ADMINISTRATIVE LAW

- Regulatory Law
- Tenders
- Administrative and judicial litigation; Actions and defenses.
- Compliance

NEW TECHNOLOGIES

- Trademarks and Intellectual Property
- E-commerce, right to image and advertising.
- Technology, Media and Communications Records
- Licensing, distribution, representation and franchising agreements.

PRACTICE AREAS

CORPORATE GOVERNANCE

- Broad advice in corporate government, finance, tax and regulatory governance matters (one-off or permanent)
- Development, creation and maintenance of sophisticated corporate structures.
- International trade
- Joint ventures.
- Implementation and modification of statutes and shareholder regulations, directories and management.
- Implementation of corporate governance, compliance and restructuring manuals.
- Drafting, review, amendment and negotiation of any type of contract.

BANKING AND FINANCE

- Capital Markets.
- Capital Income.
- Remittances abroad.
- Banking and finances.
- Financing of Projects, transactions with different currencies.
- Refinancing existing debts.
- Leasing and Factoring.
- Guarantees.

SECTORS OF SPECIALIZATION

- Resorts, Hotels and Casinos
- Infrastructure
- Real Estate, Urbanism and Construction
- Advising Foreigners
- Foreign investment
- Franchising
- Tenders and Concessions
- Legal Representation, Management
- Inheritance and Succession Law.
- Visas

FAMILY LAW

- Food.
- Communicational regime.
- Personal care.
- Divorces.
- Declarations of the Family.
- Interdictions.
- International kidnapping or illegitimate withholding.
- Domestic violence.
- Causes for violations of Rights of children and adolescents.
- Guardianships
- National and international litigation

TAX LAW

- Planning and Restructuring.
- Family Patrimony.
- Local and international transactions.
- Investment and reinvestment.
- Representation and Defense.

CONTACT

We are located in 330 Santa Lucia Street, 2nd floor, next to Santa Lucia hill, inside a beautiful and traditional neighborhood of Santiago, Chile.

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